

## Message Text

UNCLASSIFIED

PAGE 01 BONN 10736 121607Z  
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W  
-----033169 121829Z /47

R 121552Z JUN 78  
FM AMEMBASSY BONN  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 9303  
AMCONSUL FRANKFURT  
AMCONSUL MUNICH

UNCLAS BONN 10736

E.O. 11652: N/A  
TAGS: BEXP, GW  
SUBJECT: ADS REQUEST - JADE COMPUTER PRODUCTS,  
LAWNDALE, CA

THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY BY THE  
FOREIGN SERVICE POSTS AND HAVE EXPRESSED THEIR INTEREST:

AMCONSUL FRANKFURT COMMENT: THE MARKET FOR HOBBY  
COMPUTERS IS STILL VERY SMALL IN GERMANY, ALTHOUGH  
IT IS CONSIDERED AS EXPANDING AND VERY PROMISING FOR  
THE FUTURE. WE FOUND A COMPANY SPECIALIZING IN THIS  
MARKET IN OUR AREA, BUT IT IS A SMALL COMPANY AND  
COULD NOT HANDLE ALL OF JADE'S PRODUCTS. AN  
EVALUATION OF JADE'S CATALOG IS BEING MADE IN ORDER  
TO MAKE A SELECTION. ITS NAME IS:

BAUMANN ELECTRONIC VERSAND  
LINDENWEG 18  
D-6337 LEUN-STOCKHAUSEN  
CONTACT: MR. BAUMANN, PRESIDENT  
PHONE: 06473-1808

BARTON AUTOMATION  
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BAUERSTRASSE 15  
8000 MUENCHEN 40  
CONTACT: HERR JOACHIM BARTON, MANAGER  
PHONE: 089/371621  
TELEX: 5215963  
COMMENT: BARTON AUTOMATIONS ACTS AS WHOLESALER, AGENT  
AND IMPORTER FOR COMPUTER PERIPHERAL EQUIPMENT AND

SYSTEMS. FIRM WAS ESTABLISHED IN 1971 BY JOACHIM BARTON AS SOLE PROPRIETORSHIP, EMPLOYS 16, AND HAS OFFICES IN STUTTGART, FRANKFURT AND HANNOVER. FIRM IS CONSIDERED TO BE A SUITABLE TRADE PARTNER.

ABBIS SYSTEM GMBH  
FRANKFURTER RING 7  
8000 MUENCHEN 40  
CONTACT: HERR ULRICH AMBEEL, MANAGER  
PHONE: 089/3517284

COMMENT: FIRM WAS ESTABLISHED IN 1975, IT EMPLOYS 20 PERSONS AND REPORTEDLY HAS SATISFACTORY SALES. IT IS ENGAGED IN MANUFACTURING COMPUTER SOFTWARE AND IN RENDERING COMPUTER SERVICES. (PROGRAMMING, SYSTEMS, DEVELOPMENT, ETC.) FIRM'S FINANCES APPEAR TO BE IN ORDER AND OBLIGATIONS ARE MET WITHOUT DELAY, THE FIRM IS CONSIDERED TO BE A SUITABLE BUSINESS PARTNER.

GMD- GESELLSCHAFT FUER MESS- UND DATENSYSTEME MBH  
OTTOBRUNNERSTRASSE 6  
8000 MUENCHEN 83  
CONTACT: HERR STEINICH, MANAGER  
PHONE: 089/401881  
TELEX: 05 212 565  
COMMENT: GMD, IS A NEW FIRM, ESTABLISHED IN 1978,  
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EMPLOYS 5 PERSONS. FIRM IS INTERESTED IN EXPANDING ITS PRESENT SALES PROGRAM. MR. STEINICH THE MANAGER ENJOYS A GOOD REPUTATION AS BUSINESSMAN.

APPROVING OFFICER: GUSTAF COONTZ, COMMERCIAL COUNSELOR  
STOESSEL

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 12 jun 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978BONN10736  
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**Executive Order:** N/A  
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**Expiration:**  
**Film Number:** D780245-0626  
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**Original Handling Restrictions:** n/a  
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**Reference:** n/a  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 29 mar 2005  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** N/A  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2399798  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** ADS REQUEST - JADE COMPUTER PRODUCTS, LAWNDAL, CA THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY BY  
**TAGS:** BEXP, GE  
**To:** COM  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/a8d8568b-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
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20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014